



**Coronavirus Food Assistance Program
Additional Eligible Commodities**
as of August 17, 2020

**Farm
Service
Agency**

fsa.usda.gov

Introduction

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- Don't hear audio through your device? Audience phone bridge is available
- Questions should be submitted through the chat box
- Questions as applicable, will be answered and added to the CFAP FAQ page:
<https://www.farmers.gov/cfap/faq>



Today's Discussion

- **What is new about CFAP?**
 - How do producers apply for additional commodities?
- **CFAP updates for specialty crop and livestock producers**
- **CFAP for egg producers**
- **CFAP for nursery crop/floriculture producers**
- **CFAP for aquaculture producers**

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Coronavirus Food Assistance Program

Goal: Relief for producers impacted by COVID-19

Provides direct payments to producers of eligible commodities

- Addresses price declines and supply chain disruptions, and additional marketing costs
- 100% of eligible payment now
- Apply from **May 26, 2020 – September 11, 2020**
- No fee to apply
- Payments are not loans and do not have to be repaid (unless there is error or fraud). Payments are processed and paid immediately after an application is approved. Payments are not withheld to satisfy prior USDA debts nor offset by Treasury



New
Deadline!

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Eligibility and Payment Limitations

- Producer does NOT need to be an existing USDA customer
- Producer can participate in Paycheck Protection Program, Economic Injury Disaster Loans, or USDA programs (including loans or risk management programs), if eligible, without conflict
- Payment limitations:
 - \$250,000 per person and legal entity payment limitation
 - Unlike other FSA programs, special payment limitation rules are applied to participants that are corporations, limited liability companies, and limited partnerships (corporate entities)



Newly eligible commodities

- **Payment rates for each newly eligible commodity is available at <https://www.farmers.gov/cfap>**
- Payment rates are based on USDA Market News data and public comments that provided sufficient data for USDA to make a determination of price decline (sales loss) and market chain disruption
- No further commodities will be added to CFAP at this time

Applying for newly eligible commodities

- **Never applied for CFAP before?**
 - Apply! Signup opened August 17, 2020 for newly eligible commodities.
 - New deadline: September 11, 2020
- **Options for applying**
 - Producers with an e-Authentication account can apply online
 - Utilize the CFAP Payment Calculator and work with your local office through mail, online tools, or fax
 - Most offices are open for PHONE appointments only, with some offices available for in-person appointments. Check out the USDA Service Center Dashboard for your local office's operating status, farmers.gov/coronavirus/service-center-status

Applying for newly eligible commodities

- **Previously applied for CFAP?**
 - Producers who previously applied and/or received payment can revise their applications to add newly eligible commodities
- **How to amend your application**
 - **No matter how you applied, the first step is to call your local office to let them know you want to amend your application.**
 - **Option a: Send in application updates.** Using the CFAP Payment Calculator, fill out the CFAP form (AD-3114) with additional eligible crops, and submit to your local office through mail or using online tools
 - **Option b: Phone appointment.** Work on application updates with your local office over the phone, and the FSA office will mail or electronically transmit the revised application to you for signature
 - **Option c: Online.** If you have an eAuthentication account and previously applied online, you can edit your application online. You should call your local office so they can revert your online application from signed status back to edit status
 - **Option d: In-person appointment.** If your office is open for in-person visits, you can make an appointment to physically go into the office



Utilizing the Customer Call Center

- CFAP applicants can call: **877-508-8364**
- Work one-on-one with an employee, get help filling out an application, and get a direct transfer to the applicable service center
- Language interpretation: Call-center users should press 1 and identify the language they need. Spanish speakers press 2

New to USDA?

- **No farm number needed to apply and receive payment**
 - FSA may follow up with certain producers after CFAP to establish a farm record in order to fulfill Highly Erodible Conservation and Wetland Conservation requirements. Producers agree to comply with those provisions when they sign the AD-1026 form as part of their CFAP application package
- **Ask for help with your application**
 - CFAP Call Center
 - Phone appointment
- **Demographic and operation information forms needed.** Producers will need to provide:
 - Name and address
 - Personal information, including your Tax Identification Number
 - Farm operating structure
 - Adjusted Gross Income compliance certification to ensure eligibility
 - Direct deposit information to enable payment

More specialty crops now eligible for CFAP as of August 17, 2020

Aloe Leaves	Dill	Sapote	Pumpkins
Bananas	Donqua (winter melon)	Maple sap (for maple syrup)	Rutabagas
Batatas	Dragon Fruit (red pitaya)	Mesculin mix	Shallots
Bok Choy	Endive	Microgreens	Spearmint (herb)
Carambola (Star Fruit)	Escarole	Nectarines	Tangelos
Cherimoya	Filberts (Hazel Nuts)	Parsley	Turmeric
Chervil (french parsley)	Frisee	Peppermint (herb)	Turnips
Citron	Horseradish	Persimmons	Upland/winter cress
Curry Leaves	Kohlrabi	Plantains	Water cress
Daikon	Kumquats	Pomegranates	Yautia/malanga
Dates	Leeks	Pummelos	Yuca (Cassava)

CFAP for specialty crops

See FSA's previous webinar on [CFAP for specialty crops](#) for help in applying!



Price Decline (Sales Loss) Category adjustments to other commodities

- **The following commodities are now eligible for the price decline (sales losses) payment category**
- These were already eligible for the market disruption payment categories (Categories 2 and 3)

Onions (green)

Pistachios

Peppermint

Spearmint

Walnuts

Watermelons

Payment rate adjustments to other commodities

- **USDA is adjusting payment rates for the following eligible commodities**

Onions (green)

Pistachios

Peppermint

Spearmint

Walnuts

Watermelons

Additional info on program adjustments

- **Commodity had an increase in payment rate?**
 - Producers who previously applied and received CFAP payment will automatically receive a new payment to account for this increase for each eligible crop they applied for
- **Commodity now qualifies for price decline (sales loss) category payments?**
 - Producers who previously applied and/or received CFAP payment can contact their local office to amend their application to include information about their sales between Jan 15-Apr 15, 2020 for each eligible crop

Additional Livestock now eligible for CFAP, starting on August 17, 2020

- **All sheep are now eligible. Only lambs and yearlings (sheep less than two years old) were previously eligible.**
- See USDA's previous webinar on [CFAP for livestock](#) for help in applying!



EGGS

KEEP REFRIGERATED

Eggs

Eligibility

Eligible egg commodities:

- **Liquid eggs**
- **Frozen eggs**

Only chicken eggs are eligible for CFAP

Shell and dried eggs are NOT eligible for CFAP

Payment

- Producers can only apply for payment for their portion of ownership in a crop
- Producers receive **ONE** total payment
 - Payment is calculated in two parts, with two separate payment rates applied to a producer's first quarter eligible egg production. This two-part formula accounts for both price decline and market loss for egg producers

What goes on the application?

Producers report their first quarter egg production (Jan., Feb., Mar. 2020) in pounds.

- Only producer's portion of ownership interest can be reported
- Producers who sell frozen and/or liquid eggs still in the shell need to convert their production numbers into pounds. Producers can use the following conversion or work with their local office to convert to pounds:
 - To convert cases to pounds: $\text{Number of pounds} = \text{Number of cases (30 dozen eggs in a case)} \times 48 \text{ pounds} \times .83.$
 - To convert eggs in dozens to pounds: $\text{Number of pounds} = \text{Number of dozen eggs} \times 1.6 \text{ pounds} \times .83.$
 - Notes: Standard weight for a case of 30 dozen eggs is 48 pounds. FSA assumes 83 percent of the shell egg is liquid egg

Filling out the CFAP form

Egg producers fill out Part C of the CFAP application (AD-3114)

PART C – DAIRY/EGG PRODUCTION INFORMATION				
6. Commodity/ Unit of Measure	7. January 2020 Production	8. February 2020 Production	9. March 2020 Production	10. COC Adjusted Jan 2020 Production
■	■	■	■	■
■	■	■	■	■
■	■	■	■	■

Producers report their January, February, and March 2020 production in pounds

Documentation

Producers self-certify that their application is accurate

- Keep your documentation! Be prepared for spot checks
- The following documents are recommended to assist producers in providing accurate information on their CFAP form:
 - Egg marketing statements during the months of January, February, and March 2020
 - Contracts
 - Sales receipts

Egg example

EZ Eggs LLC:

- Liquid egg operation with around 1 million layers
- January 2020 production for liquid eggs – 2,697,558 pounds (this is reported on Part C Item 7 of the CFAP form)
- February 2020 production for liquid eggs – 2,400,345 pounds (this is reported on Part C Item 8 of the CFAP form)
- March 2020 production for liquid eggs – 2,520,000 pounds (this is reported on Part C Item 9 of the CFAP form)

Egg example continued

The payment calculation for EZ Eggs LLC is as follows:

- Total Egg Production- 7,617,903 eligible pounds
- Part 1 of payment for liquid eggs – 7,617,903 lbs. x \$0.05= \$380,895.15
- Part 2 of payment for liquid eggs – 7,617,903 lbs. x \$0.02 = \$152,358.06.
- EZ Eggs LLC Total Payment - \$533,253.21

Note: The \$250,000 payment limit applies, however EZ Eggs LLC may earn up to \$750,000 if 3 persons holding an ownership interest in the organizational structure provides at least 400 hours of active personal labor, active personal management, or a combination thereof



Nursery Crops and Floriculture



Eligibility

- **Nursery crops**
 - Decorative or nondecorative plants
 - Grown in a container or controlled environment for commercial sale
- **Floriculture**
 - Cut flowers and cut greenery from annual and perennial flowering plants
 - Grown in a container or controlled environment for commercial sale

Eligibility-Controlled Environment

“Controlled environment” is met when growers take actions to grow crops, including field grown crops, that are considered normal practices for that crop in that region (structures, fields, facilities, soil, water, nutrients, etc.)

Some examples of how field grown crops can be considered “controlled”:

- Control of the land or soil
- Providing nutrients
- Control of irrigation
- Insect infestation or disease control

Eligible nursery crop/floriculture categories

Producers are eligible for CFAP payments in the following two categories:

- 1. Delivered and spoiled or unpaid:** Had inventory shipped between January 15 and April 15, 2020, but subsequently spoiled or unpaid due to loss of marketing channel
- 2. Not delivered:** Inventory that was not sold between January 15 and April 15, 2020 and will never be sold
 - Had shipments that did not leave the farm
 - Inventory that was never sold due to a complete loss of marketing channels and was destroyed

Payment

- **Payment rates offset a percentage of the wholesale value of eligible commodities**
 - Producers self-report this information and should ensure that the value reported on the CFAP is not a retail price. Producers can use any documents or references necessary to justify their reported wholesale value.
- **Approved applications result in ONE total payment**
- **Producers can only apply for payment for their portion of ownership in a crop**

Category 1:

Delivered and spoiled or unpaid

Had inventory shipped between January 15 and April 15, 2020, but subsequently spoiled or unpaid due to loss of marketing channel due to COVID-19

CFAP payment will pay for 15.55% of the wholesale inventory value of the eligible inventory

Category 1:

Delivered and spoiled or unpaid

- **What goes on the application:** Producers report the WHOLESALE VALUE of inventory shipped (delivered) between Jan 15-Apr 15, 2020 for which no payment was received or will be received
 - Only producer's portion of ownership interest can be reported
 - Also eligible: Shipped inventory that was donated but no payment received.
 - Ineligible: Inventory that will be sold after April 15, 2020
- **Documentation to collect:** Invoices, correspondence with customers. Inventory records showing retail/wholesale prices and quantity

Category 2: Not delivered

Inventory that was not sold between January 15 and April 15, 2020, and was destroyed

CFAP payment will pay for 13.45% of the wholesale inventory value of the eligible inventory

Category 2: Not delivered

- **What goes on the application:** Producers report the WHOLESALE VALUE of inventory that was not shipped as of April 15, 2020
 - Eligible: Inventory that was not shipped and subsequently donated or destroyed
 - Ineligible: Inventory in storage that may be sold after April 15, 2020
 - Ineligible: Inventory that is normally culled in advance of shipping or upon delivery
 - Ineligible: Inventory sold at a discount price
 - Only producer's portion of ownership interest can be reported
- **Documentation to collect:** Invoices for purchased inventory, pictures, inventory records showing retail and wholesale prices and quantity

Filling out the CFAP form

Nursery crop/floriculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
25 Commodity	26A Volume of Inventory Sold <i>(Jan 15, 2020 – April 15, 2020)</i>	26B Value of Inventory Shipped that Spoiled or Went Unpaid <i>(as of April 15, 2020)</i>	27A Volume of Available Inventory <i>(see instructions)</i>	27B Value of Inventory Not Sold <i>(as of April 15, 2020)</i>	28A COC Adjusted Volume of Inventory Sold <i>(Jan 15, 2020 – April 15, 2020)</i>	28B COC Adjusted Value of Inventory Shipped that Spoiled or Went Unpaid <i>(as of April 15, 2020)</i>	29A COC Adjusted Volume of Available Inventory <i>(See Instructions)</i>	29B COC Adjusted Value of Inventory Not Sold <i>(as of April 15, 2020)</i>

Only fill out the applicable highlighted portions of Part F

Filling out the CFAP form

Nursery crop/floriculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
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Item 25: Record eligible commodity here—nursery or floriculture

Filling out the CFAP form

Nursery crop/floriculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
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█	█	█	█	█	█	█	█	█
█	█	█	█	█	█	█	█	█

Item 26B: Enter Category 1 info here.
 (1-Delivered and spoiled or unpaid) **Remember,
 the value entered on form should be wholesale
 inventory value in dollars!**

Filling out the CFAP form

Nursery crop/floriculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
25 Commodity	26A Volume of Inventory Sold <i>(Jan 15, 2020 – April 15, 2020)</i>	26B Value of Inventory Shipped that Spoiled or Went Unpaid <i>(as of April 15, 2020)</i>	27A Volume of Available Inventory <i>(see instructions)</i>	27B Value of Inventory Not Sold <i>(as of April 15, 2020)</i>	28A COC Adjusted Volume of Inventory Sold <i>(Jan 15, 2020 – April 15, 2020)</i>	28B COC Adjusted Value of Inventory Shipped that Spoiled or Went Unpaid <i>(as of April 15, 2020)</i>	29A COC Adjusted Volume of Available Inventory <i>(See Instructions)</i>	29B COC Adjusted Value of Inventory Not Sold <i>(as of April 15, 2020)</i>

Item 27B: Enter Category 2 info here.
(2-Not delivered)

Remember, the value entered on form should be wholesale inventory value in dollars!

Category 1 example

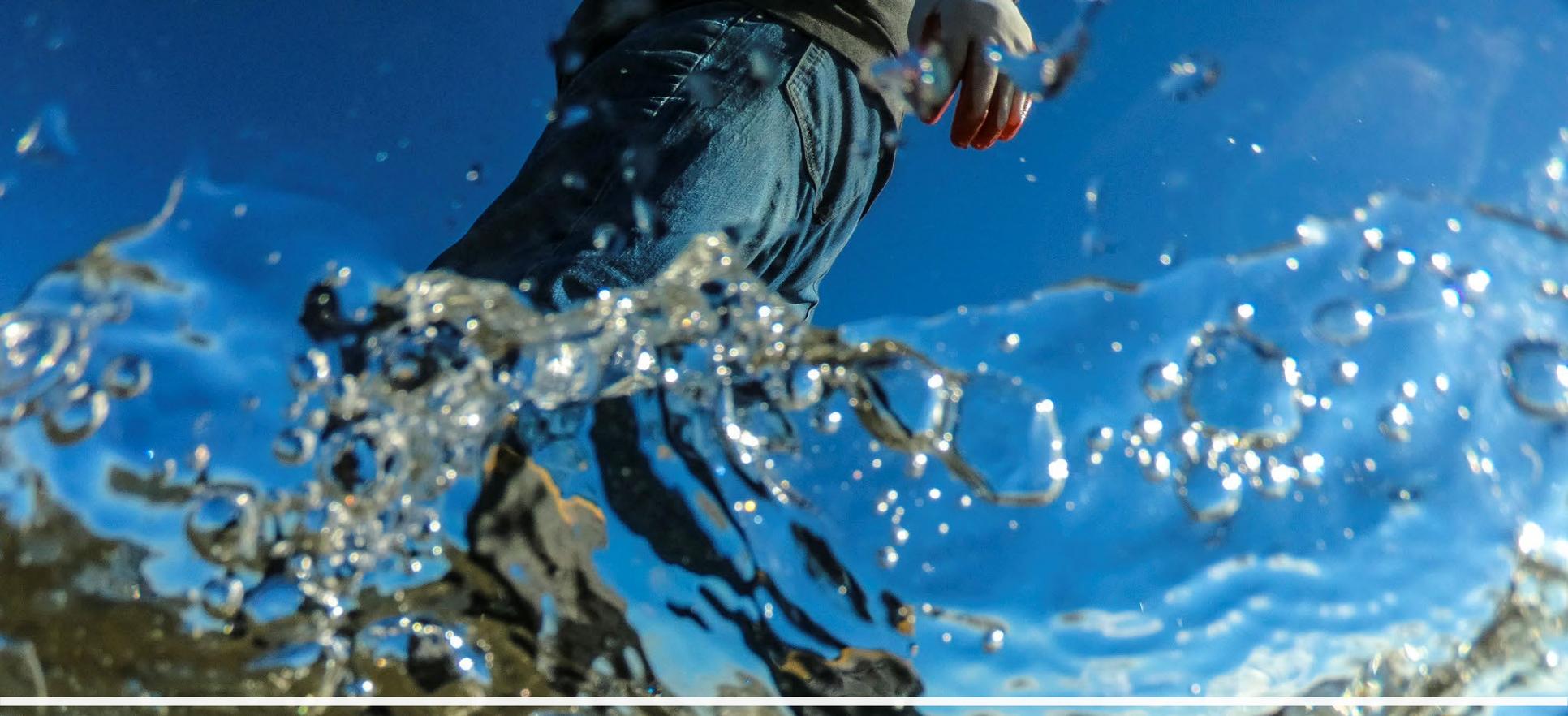
Flora Farmer had 100 percent interest in 10 boxes of peonies with a wholesale value of \$1,500 delivered to a wedding venue on the 1st and 15th of each month from January 15, 2020, through April 15, 2020. Although there was a contract with an agreed-upon price, there was no price guarantee

The venue paid for the shipments received during January and February 2020, but beginning with the March 2020 shipments, the venue had zero events, the flowers spoiled, and Flora Farmer was not paid and will certify to \$4,500 as the Value of Inventory Shipped but Not Sold and Unpaid on AD-3114, item 26B

Category 2 example

The Nursery LLC has two operations, one located in Windham County, CT and one located in Norfolk County, MA

- At the CT operation, the company has 100 percent ownership of 400 Easter lilies valued at \$4,800. 300 were sold and 100 were disposed of (valued at \$1,200) due to a lack of market because of COVID-19
- At the MA operation, the company has 50 percent ownership of 250 tulips with a wholesale value of at \$2,500 in MA, 50 were sold and 200 were disposed of (valued at \$2,000) due to a lack of market because of COVID-19
- The Nursery LLC will report an inventory value \$2,200. (100 percent of \$1,200 + 50 percent of \$2,000) as the inventory that was never sold in AD-3114, item 27B



Aquaculture

Eligible Commodities

- Catfish
- Crawfish
- Largemouth Bass/Carp (sold as live food fish)
- Hybrid Striped Bass
- Red Drum
- Salmon
- Sturgeon
- Tilapia
- Trout
- Ornamentals/Tropical fish
- Recreational Sportfish (farm-raised sport fish in controlled environment)

Eligibility-controlled environment

Eligible aquaculture must be grown and harvested in controlled environments, including raceways, ponds, tanks, and recirculating systems.

Wild caught aquaculture commodities are not eligible for CFAP.

Additional NON-USDA info for aquaculture producers

- Only aquaculture species listed earlier are eligible for CFAP funding. Any species not listed is NOT eligible for CFAP funding
- NOAA is also administering a COVID-relief program through state marine fisheries management agencies, territories, and Tribes. These state, territory, and tribal agencies are disbursing funding for privately-owned aquaculture businesses growing products in state or federal marine waters of the US and the hatcheries that supply them
- Includes:
 - Mollusks (e.g. clams, mussels, oysters, scallops)
 - Marine algae (e.g. seaweed)
 - Non-salmonid marine finfish grown in marine waters not covered by USDA
- See www.fisheries.noaa.gov/national/noaa-fisheries-coronavirus-covid-19-update for more information

Payment

Producers of aquaculture commodities are eligible for CFAP payments in the following two categories:

- 1. Sold Inventory (sales loss):** Sold eligible inventory between January 15 and April 15, 2020, that USDA determines experienced a price decline
- 2a. Market Ready Inventory that was not sold:** A producer's highest inventory of market ready yet unsold fish on any date between January 15 and April 15, 2020
- 2b. *For crawfish only*—Inventory not shipped or remains unharvested:** Crawfish inventory that was not sold as of April 15, 2020 due to lack of market and will not be sold in calendar year 2020

Not every species will be eligible for all categories of payment under CFAP for aquaculture

Category 1: Sold inventory

Sold eligible inventory between January 15 and April 15, 2020, that USDA determines experienced a price decline.

- Eligible species:
 - Crawfish
 - Largemouth Bass
 - Carp
 - Salmon
 - See payment rates at <https://www.farmers.gov/cfap/aquaculture>

Category 1: Sold inventory

- **What goes on the application:** Producers certify their inventory in pounds that was sold at a lower price between Jan 15-Apr 15, 2020 for each eligible species
 - Only producer's portion of ownership interest can be reported
 - Ineligible: Inventory that is normally culled in advance of shipping or upon delivery
 - Ineligible: Inventory sold at an agreed upon price and was or will be paid at that price or higher
- **Payment formula:** Volume x payment rate
- **Documentation to collect:** Invoices

Category 2a: Market ready inventory

A producer's highest inventory of market ready yet unsold fish on any date between January 15 and April 15, 2020

- Eligible species:
 - Catfish
 - Largemouth Bass
 - Carp
 - Hybrid Striped Bass
 - Red Drum
 - Salmon
 - Sturgeon
 - Tilapia
 - Trout
 - Ornamentals/Tropicals
 - Recreational Sportfish
 - See payment rates at <https://www.farmers.gov/cfap/aquaculture>

Category 2a: Market ready inventory

- **What goes on the application:** Producers certify their highest volume of market ready fish in pounds between Jan 15-Apr 15, 2020 for each eligible species
 - NOTE: Ornamentals/tropicals should be documented by piece rather than by pound
 - Also eligible: Market ready inventory that will be sold after April 15, 2020.
 - Only producer's portion of ownership interest can be reported
 - Ineligible: Inventory normally culled in advance of shipping or upon delivery
 - Ineligible: Inventory that was not market ready
- **Payment formula:** Volume x payment rate
- **Documentation to collect:** Tracking or inventory sheets

Category 2b: Inventory not shipped or remains unharvested

Crawfish inventory that was not sold as of April 15, 2020 due to lack of market and will not be sold in calendar year 2020

- Eligible species:
 - Crawfish
 - See payment rates at <https://www.farmers.gov/cfap/aquaculture>
- **What goes on the application:** Producers certify their volume of inventory in pounds that was not sold as of April 15, 2020 due to lack of market and will not be sold in calendar year 2020
 - Only producer's portion of ownership interest can be reported
 - Ineligible: Inventory that was/will be sold in calendar year 2020
- **Payment formula:** Volume x payment rate
- **Documentation to collect:** Historical yields/sales

Filling out the CFAP form

Aquaculture producers fill out Part F of the CFAP application (AD-3114)

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Only fill out the applicable highlighted portions of Part F

Filling out the CFAP form

Aquaculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
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Item 25: Record eligible species here

Filling out the CFAP form

Aquaculture producers fill out Part F of the CFAP application (AD-3114)

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█	█	█	█	█	█	█	█	█
█	█	█	█	█	█	█	█	█

Item 26A: Enter Category 1 info here for each eligible species (1-Volume of inventory sold that suffered a price decline)

Filling out the CFAP form

Aquaculture producers fill out Part F of the CFAP application (AD-3114)

PART F – AQUACULTURE & NURSERY/FLORICULTURE INFORMATION					COC USE ONLY			
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Item 27A: Enter Category 2a and/or Category 2b info here for each eligible species
 (2a-Market ready inventory that was not sold)
 (2b-Inventory not shipped or remained unharvested)

Example 1—Category 1

Squidward Starfish is a salmon producer who was able to sell much of their inventory but at a reduced price to The Crab Shack LLC March 3, 2020 to April 10, 2020. The total sales for the time period was 42,490 pounds of fresh salmon

Mr. Starfish will certify to 42,490 as the volume of inventory that was sold and suffered a price decline, on AD-3114, “Volume of Inventory Sold,” item 26A

Example 2—Category 2a

Up Creek LLC has 100 percent ownership interest of 6 tilapia production ponds, two of the ponds were full of market ready inventory totaling 8,000 pounds. They also have 50 percent ownership with Down Creek Farm of 8 more production ponds, of which 4 contain market ready tilapia inventory totaling 13,000 pounds

Each entity will have a separate application. Up Creek LLC will certify to 14,500 pounds of market ready inventory that was not sold on AD-3114 item 27A, “Volume of Available Inventory”

Example 3—Category 2b

Fresh Pond Farm LLC had 100 percent interest in 3,500 CWT of crawfish that were ready for harvest February 28, 2020. All inventory was ready to be shipped and sold to the contracted buyer. The buyer was unwilling to accept delivery of the product; therefore, they remained on the farm and will be harvested next year

Fresh Pond Farm LLC will certify to 350,000 pounds as inventory not shipped or remained unharvested, which is “Volume Available Inventory” on AD-3114, item 27A

General info

Reminder:

- Producers self-certify that their application is accurate
 - Keep your documentation! Be prepared for spot checks
 - A producer's reported quantities may be adjusted upon review by USDA if the quantity is determined to be unreasonable or inaccurate, or to reflect the actual production, inventory, and wholesale values based upon submitted evidence

Applying for CFAP: Get help!

You can ask for and receive help in filling out your application

- Language interpretation available for non-English speakers
 - You can ask your local office or the CFAP Call Center for language interpretation services
 - Fact sheets available in Spanish
 - USDA videos posted to You Tube offer closed-captioning in different languages

USDA partner organizations have experience working with FSA

- Organizations receiving funding from USDA often offer free technical assistance to producers

What happens after I sign my application?

- Producers have 60 days from signing their CFAP application to resolve any eligibility issues with their local office
- Local office begins reviewing a producer's application after the producer signs it, and will follow up with questions or missing information
- Approved applications are processed for payment
- Producers will be notified and provided opportunity to respond to adjustments by USDA that affect a producer's payment

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